



Dear NAD members

As in the past, the AHA is pleased to support the Horwath HTL 2010 Australia and New Zealand Hotel Industry *Survey of Operations* ("SURVEY"). We encourage you to please circulate this to your members, with the attachment.

The Australian Hotels Association supports and endorses this, in recognition of the benefits the *SURVEY* publication provides to the industry stakeholders. We hope through AHA support to achieve a high level of hotel participants in the *SURVEY*.

We again seek your support in participating in the *SURVEY*, recognising that it is only with industry support that the *SURVEY* will continue to provide key benchmarking and other valuable data.

Once again, the *SURVEY* Questionnaire is in the form of an Excel Worksheet and accordingly it can be saved and progressively completed. Instructions in relation to the completion of the *SURVEY* are contained within the *SURVEY* questionnaire document.

Upon completion of the *SURVEY* Questionnaire we would request that this be returned as an email attachment to Lola Zographou as per the following email address: "Izographou@horwathhtl.com.au".

Horwath would appreciate receiving completed *SURVEY* Questionnaires **by 31 March 2010.**

All participating hotels will receive a complimentary copy of the *SURVEY* of Operations 2010 and a Key Market Report 2010 of their choice.

We thank you for your support and participation in the Horwath HTL *SURVEY* 2010.

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